

About | James Andersen

- Licensed Vancouver Island Realtor® since 2006
- Licensed & certified advance drone pilot with Transport Canada
- Over 20 years experience as professional photographer
- Over 20 years of experience in sales & customer service
- Hundreds of homes personally sold since 2006
- Serving Qualicum Beach & Parksville since 2012



What I Offer

- Professional photography
- MLS® Listing
- Signage*
- MLS® approved lockbox*
- Listed through Vancouver Island Real Estate Board
- Listed on the One Percent Realty website
- Listed on islandwestcoastliving.com



Commission & Marketing Overview

For homes priced over \$500,000, my commission is 1% on the listing side and 1% to the buyer's brokerage.
For homes under \$500,000, the total commission is a flat rate of \$9,950.

As a fully licensed REALTOR® and a member of the REALTORS® Association and the local MLS® real estate board, your property is marketed on REALTOR.ca and across the local board's MLS® system. This ensures maximum visibility to qualified buyers actively searching in your area.

I provide a comprehensive marketing package and full professional service — all at a competitive rate designed to deliver outstanding value without compromising results.



- Advertisement through social media*
- Realtor.ca posting
- Aerial photography*
- Property video*
- 3D Floor plan*
- Market updates
- Listing analytics
- PCS Account for your area if you choose
- Featured listing on my website
- Personalized listing web page

*Some strata developments and or areas prohibit lockboxes, signage and aerial photography. video tours, social media marketing & 3D floor plans or VR tours are offered at the discretion of the listing Realtor®



One Percent Realty vs. A Typical Commission Model

Selling Price	One Percent Realty	A Traditional Real Estate Fee	Savings
\$400,000	\$9,950	\$16,000	\$6,050
\$600,000	\$12,000	\$22,000	\$10,000
\$700,000	\$14,000	\$28,000	\$11,000
\$900,000	\$18,000	\$31,000	\$13,000
\$1,500,000	\$30,000	\$49,000	\$19,000
\$2,500,000	\$50,000	\$79,000	\$29,000

A listing deposit of \$750 is due upon execution of the listing agreement. This deposit helps cover upfront expenses associated with preparing and marketing the property, including marketing materials, title searches and related documents, strata documents where applicable, listing fees, floor plans, and other listing-related costs.
The deposit is non-refundable, regardless of whether the property sells or the listing is withdrawn, expires, or is otherwise terminated. If the sale successfully completes, the full \$750 deposit will be credited toward the commission payable.
Real estate commissions are negotiable and may be adjusted at the request of the buyer's brokerage when an offer is presented. GST is applicable on all real estate commissions and fees.



Photography plays a crucial role in attracting buyers — it's often their first impression of your home. Poor-quality photos can make a property appear dark, smaller, or uninviting.

With my professional photography and careful editing, your home is presented in its best light, showcasing its most appealing features and creating a strong first impression online.